

Healthcare Tech OUTLOOK

CONNECTING THE HEALTHCARE TECHNOLOGY COMMUNITY

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10 Most Promising Healthcare Communication Solution Providers 2016

Technology is transforming every aspect of communication in healthcare. From traditional communication methods to latest electronic communication tools, a well-developed, technology enabled communication infrastructure can improve the quality of healthcare and foster patient engagement.

Through sophisticated communication tools—from mobile apps to cloud-based platforms—patients can now avail improved quality treatment and care from their doctors. As a result, healthcare providers are now on a constant lookout for cost-effective and secure solutions that can facilitate voice and text communication, as well as web-based communication processes to increase efficiency of care delivery.

There are scores of solution providers that help companies implement modern communications technologies. These solutions can automate

documentation, track patient-doctor interaction, improve connectivity, and streamline workflow and clinical data.

In order to assist CIOs in identifying the best communication platform that suit their requirements, a team of prominent CEOs, CIOs, VCs and analysts, along with Healthcare Tech Outlook's editorial board has analyzed the strengths and capabilities of the best players in the spectrum.

The companies featured in this edition showcase vast knowledge and in-depth expertise in delivering healthcare communication solutions and services. This information will help you to gain a comprehensive understanding of the latest communication technologies that will bring forth efficiency across the care continuum.

We present to you the Top 10 Healthcare Communication Solution Providers 2016.



Company:
MaxMD

Description:
Provider of secure healthcare information technology and interoperability plus data solutions

Key Person:
Scott A. Finlay
Founder & CEO

Website:
directmdemail.com

MaxMD Intelligent Interoperability Solutions for Care Coordination

Maintaining patient privacy protection with progressing data-driven clinical research is an ongoing challenge for today's healthcare organizations. The increased amalgamation of Electronic Medical Records (EMRs) into care delivery adds to the pile of complexity. In such a scenario, the Direct Protocol—a National standard that enable secure health information exchange through a simple and scalable approach—acts as an interoperability solution to create a growing trusted network of both healthcare professionals and patients. This is where MaxMD comes in.

The NJ-based, EHNAC-accredited organization delivers swiftly deployed, cost-effective and scalable interoperability solutions via the Direct Protocol and offers multiple configuration options which supports all standard edge protocols. "At the root of all our products and services is strict adherence to security best practices and the technical standards and policy requirements of the Direct Protocol," states Scott A. Finlay, CEO of MaxMD. Committed to creating sustainable and scalable tools for all the constituencies in the healthcare space, "our tools can be interfaced with virtually any existing Health Information Technology (HIT) application or system."

As a Health Information Service Provider (HISP), MaxMD features platform compatibility which can be invoked in different combinations to satisfy both interoperability requirements

and make data more actionable for end users. "As an example, MaxMD Hosted Direct mdEmail® Version 3.0 is a standalone solution that meets all of the technical and security standards of HIPAA's Security Rule and can be interfaced with an ambulatory EMR through our lightweight APIs to enable EMR users the ability to send or receive Continuity of Care Documents (CCD) or any other structured or unstructured payload," explains Finlay. Moreover, a provider can also request a customized summary of incoming or outgoing CCD documents by invoking MaxNLP™—a natural language processing engine that enables providers to extract discrete data elements that saves browsing time.

The company also offers DirecText™—a smartphone based text messaging solution that leverages the "trust-in-identity" features of a direct address. Each DirecText™ address is linked to a Direct Secure Messaging address and is interoperable with and federated across the network of participating accredited DirectTrust HISPs. The service is intended to provide a phone or desktop based real-time secure messaging capability that allows for intra-organization or inter-organization care coordination.

The firm has interfaced with several inpatient EMRs that enables the ability to share structured data between disparate systems and different legal entities, while helping hospitals achieve Meaning-

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ful Use objectives. In another instance, MaxMD's HealtheMax™ product was implemented to interface with a hospital's Lab Information System (LIS). It took the raw output of the LIS, transformed it into HL7, and packaged as a CCD for delivery to an EMR endpoint and simultaneously sent unstructured payload to a Skilled Nursing Facility (SNF) via the Direct Protocol. "Here, HealtheMax™ combined with the Direct Protocol acts as a 'one-to-many interface' capable of delivering various defined payloads to anyDirect Address," extols Finlay.

MaxMD stays actively involved with 13 DirectTrust.org National Workgroups—a public-private collaboration solely focused on improving care coordination and interoperability challenges. "The opportunity to work with some of the best minds in security and Public Key Infrastructure (PKI) technology provides us with keen insight on the most efficacious means to address challenges faced by providers and patients alike and that's what makes us unique."

In near future, the firm prefers to focus on 'secure push' technology. "We do believe that the Direct Protocol has the potential to be used in other regulated industries. In general, the broad movement towards greater security and privacy is a trend that will continue," concludes Finlay. **HT**



Scott A. Finlay